



PHILIP MORRIS SOUTH AFRICA

To whom it may concern

I would like to hereby like to deliver the following testimonial about AM Systems Integration.

We used to have 2 Instrumentation technicians on our payroll. It so happened that the both of them resigned in short succession of each other. This had been a serious blow to our company as far as our processes and process equipment were concerned. We have tried to source these skills from outside our company, but to no avail. We also contracted the services of other systems integrators/instrumentation companies, on an ad-hoc basis, whilst we were in the process of employing these skills.

None of these other suppliers that we have contracted could provide a complete solution to what we were facing. In most of these instances these other contractors struggled for days to solve our breakdowns and problems, and this came at a huge cost to us as a company. In our search for a reputable company, it so happened that Michael had been recommended as a highly reliable and trustworthy supplier in this industry.

Michael had been contacted, and he came onsite within the hour. He looked at the problem that we were faced with, and made a few alterations to the work that was done by other companies prior to him. Michael has not only diagnosed our problem within minutes from his arrival, but he has also provided us with a cost effective solution to our problem.

We implemented his proposal, and found that our downtime on this specific machine has decreased by more than 30%. We then started utilizing Michael's services on a frequent basis, and every time without fail, Michael had solved our problems and breakdowns in no time. He even offered solutions to more complex issues that we were faced with. Some of these issues were outstanding ever since our Instrumentation guys have left the company. I can safely say that I am more than reluctant to allow anyone other than Michael to work on our machinery.

To me Michael is presenting himself as the professional he is, and he delivers on his promises, at a more than competitive rate. He is a person of integrity, and he is highly skilled in his field of expertise. Even in

other areas of the production field, which is not part of his field of expertise, Michael has proven himself to be the one to bring the solution to the table.

Michael has been servicing our Company for less than two years, but he has already made his mark in our company. The general feel amongst all managers in our company is that we only allow Michael to work on our equipment. The reason being that we have also utilized the services of other suppliers, and always had come-backs on their work. With Michael, our experience is just the contrary, in that whenever Michael was called to site, our problems get solved, and it stays solved.

By his doing we have also optimized some of our production lines, and the results speaks for themselves. The Experience that we as a company has with Michael is not one of a person that is out to make money. Our experience is that Michael's goal is to create a working relationship, with all his customers, and the monetary side of business is secondary to having happy clients.

I will recommend Michael's services to any person or company, without hesitation, because I know he will not let a person down. I have dealt with quite a number of Systems Integrating companies in my life, but never received the same level of professionalism as is the case, with Michael and his team.

Kind Regards

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